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PHARMACEUTICALS

**Virtual Key Opinion Leader Event**  
***Etripamil for the Treatment of PSVT***

**April 21, 2022**



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# Participants on Today's Call



**Joseph Oliveto**  
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Chief Executive Officer*



**Amit Hasija**  
*Chief Financial Officer and  
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**Lorenz Muller**  
*Chief Commercial Officer*



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# Today's Agenda



Brief Introduction and Patient Video

Amit Hasija

CFO & EVP of Corporate Development

PSVT - Overview and Etripamil  
Characterization and Data

Bruce Stambler, MD, FHRS

Director of Cardiac Arrhythmia Research and  
Education, Piedmont Heart Institute,  
Atlanta, GA

Etripamil - Development Plans Moving  
Forward

Joseph Oliveto

President & CEO

PSVT – Burden of Disease

Sean Pokorney, MD, MBA

Director of the Arrhythmia Core Laboratory,  
Duke Clinical Research Institute, Assistant  
Professor of Medicine, Duke University  
School of Medicine, Durham, NC

Etripamil - Commercial Opportunity

Lorenz Muller

Chief Commercial Officer

Q&A



## Phase 3 Cardiovascular Company



### Targeting Large Areas of Unmet Need

- ✓ PSVT
- ✓ AFib-RVR
- ✓ Additional pipeline opportunities



### Paradigm-Changing Approach

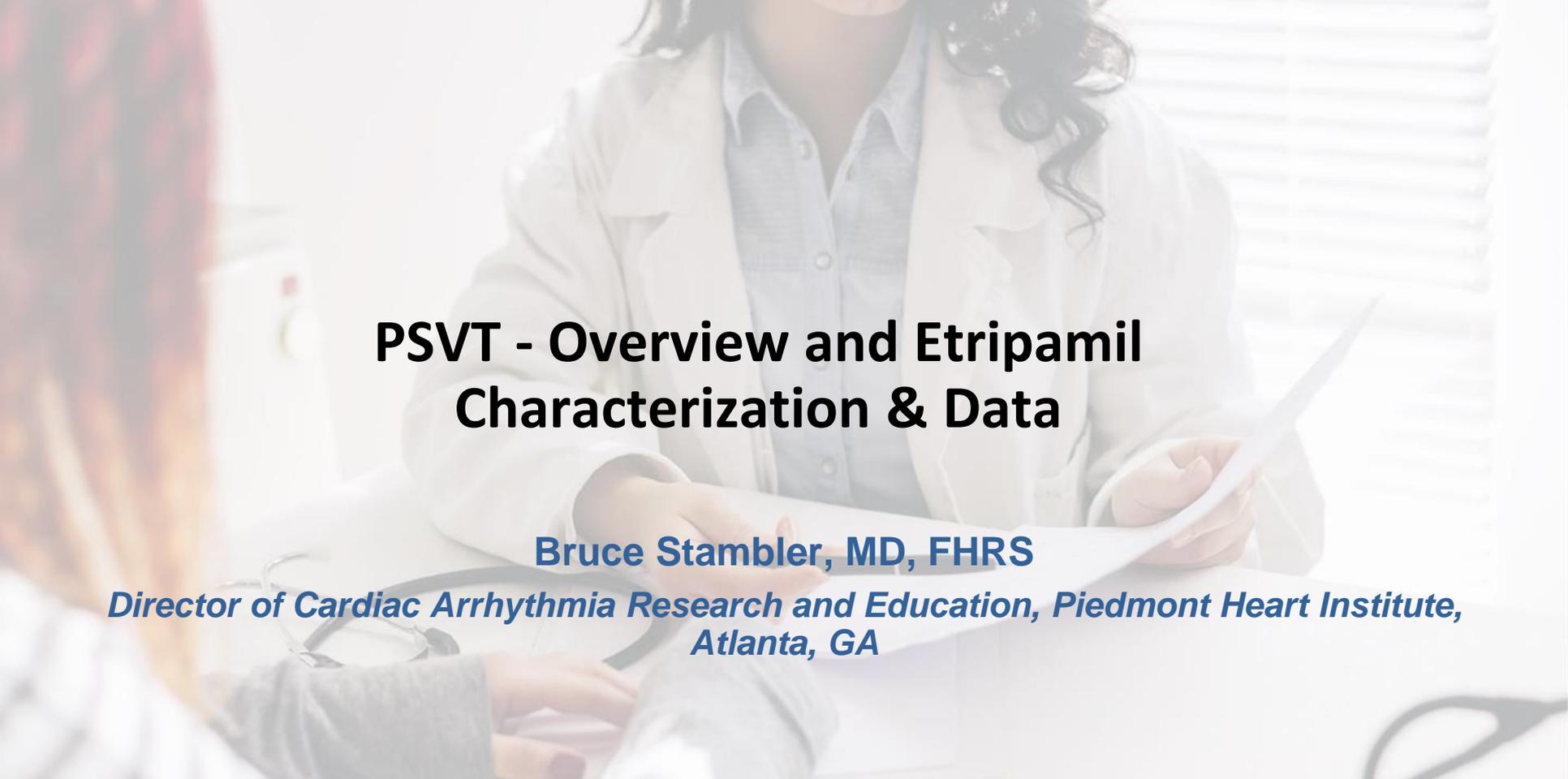
- ✓ Etripamil: novel calcium channel blocker (IP protection until 2036)
- ✓ Shift from the ED to patient self-management



### Recent Events Position for Future Success

- ✓ First Phase 3 study findings and FDA guidance in PSVT
- ✓ Next Pivotal Phase 3 efficacy result in PSVT expected by 2H 2022
- ✓ Financial runway expected into 2H 2023

PSVT = Paroxysmal Supraventricular Tachycardia; AFib-RVR = Atrial Fibrillation with Rapid Ventricular Rate; ED = Emergency Department



# **PSVT - Overview and Etripamil Characterization & Data**

**Bruce Stambler, MD, FHRS**

*Director of Cardiac Arrhythmia Research and Education, Piedmont Heart Institute,  
Atlanta, GA*

# Supraventricular Tachycardia (SVT)

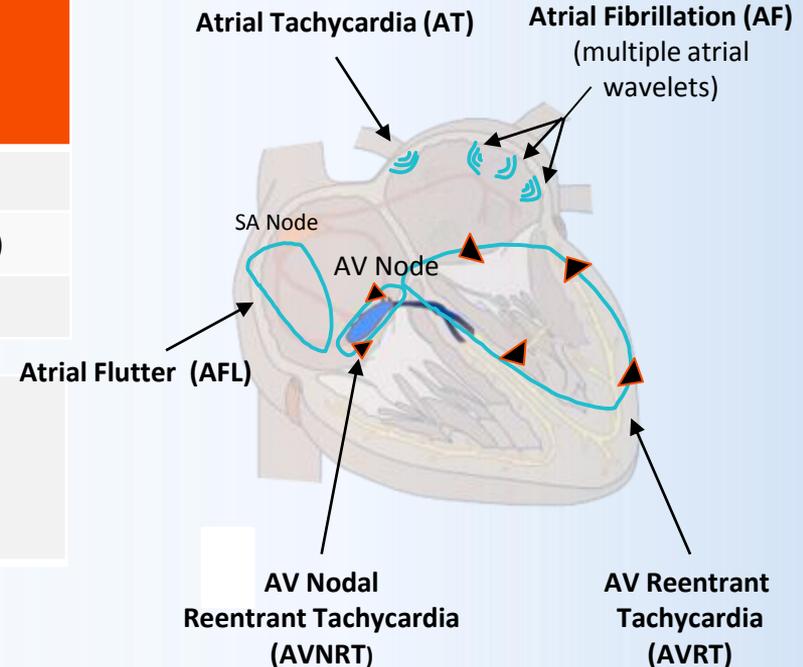
Patients with SVT report impaired quality of life and feeling a loss of control of their health

Paroxysmal Supraventricular Tachycardia (PSVT)	Atrial Fibrillation (AF)
Regular rapid heart rate	Irregular rapid heart rate
Commonly 150 - 250 bpm	Commonly 100 - 175 bpm (RVR)
Episode frequency and duration are highly variable	

Common Symptoms Include	Palpitations	Chest pain
	Shortness of breath	Fatigue
	Light-headedness	Anxiety

PSVT = Paroxysmal Supraventricular Tachycardia; AFib-RVR = Atrial Fibrillation with Rapid Ventricular Rate

Sources: adapted from [https://en.ecgpedia.org/index.php?title=Supraventricular\\_Rhythms](https://en.ecgpedia.org/index.php?title=Supraventricular_Rhythms), accessed 2/2021



# Current Treatment Paradigm for PSVT

## *How do we typically manage these patients and unmet needs?*

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### **Long-term Management Strategies:**

- No treatment: “watch and wait” for recurrent episodes, as per patient acceptance
- Chronic oral medications to prevent an episodic condition
  - Calcium channel blockers
  - Beta blockers
  - Antiarrhythmic drugs
- Catheter ablation

### **Acute PSVT Therapy for Episodes:**

- Vagal maneuver
- Pill in pocket therapy:
  - Try an oral beta blocker or calcium channel blocker medication and wait
- Go to emergency room or urgent care for intravenous therapy (eg, intravenous adenosine, other Rx, or procedure)

# Etripamil Nasal Spray is Designed to be Fast, Convenient, and Empowering

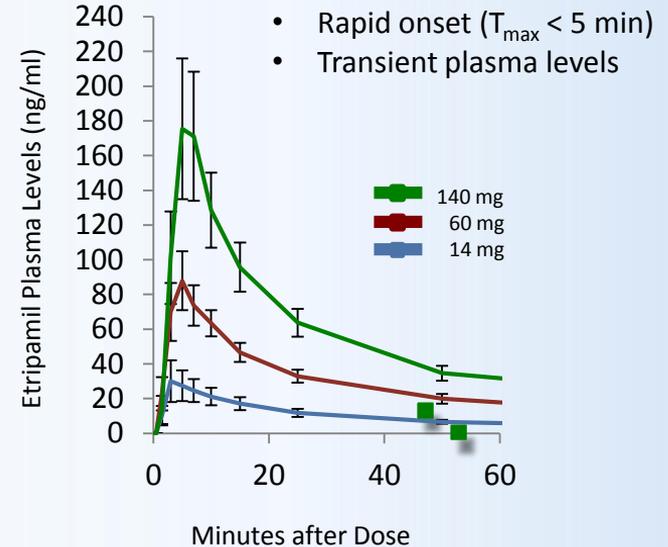
Prospectively designed to treat common rapid abnormal heart rhythms outside Emergency Room



Etripamil	
Class	Novel CCB
Potency (IC <sub>50</sub> )	11 nM
Metabolism	Rapid: Esterase-mediated

- Clinically-validated mechanism
  - Calcium channel blockers (CCBs) prolong refractoriness and slow conduction over the AV node
- Rapid onset of action
- Short duration of action
- Convenient on-demand, self-administered nasal spray

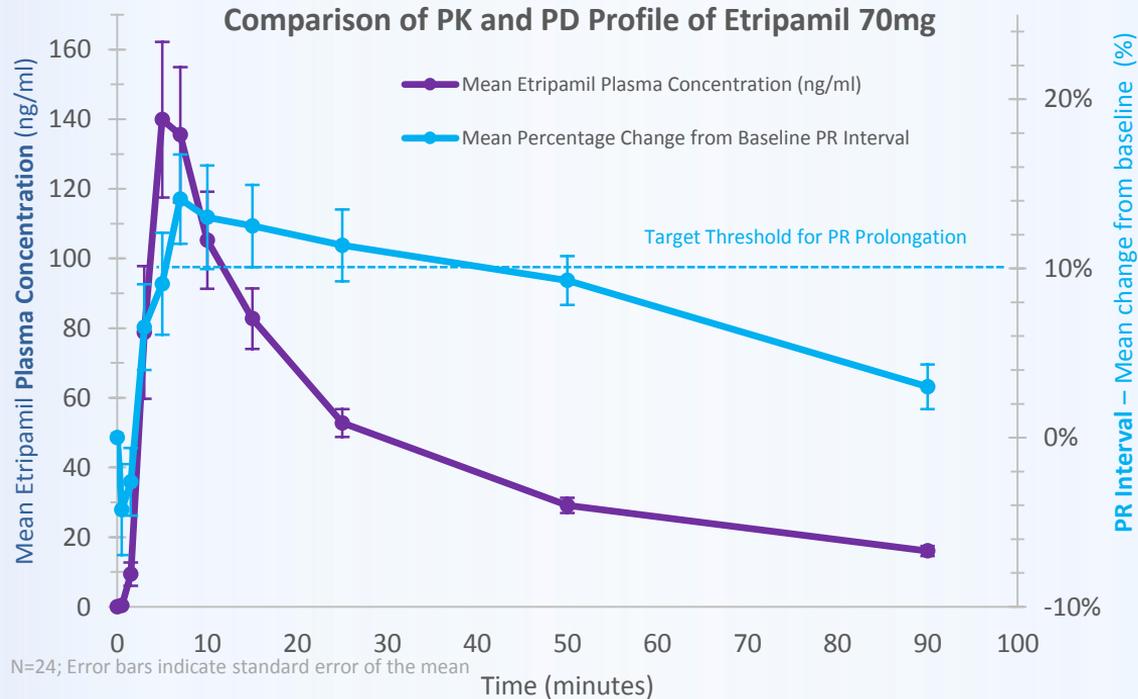
AV = Atrio-ventricular; nM = nanomolar



Error bars indicate standard error of the mean

# Phase 1 (NODE-102): Etripamil Nasal Spray Pharmacology

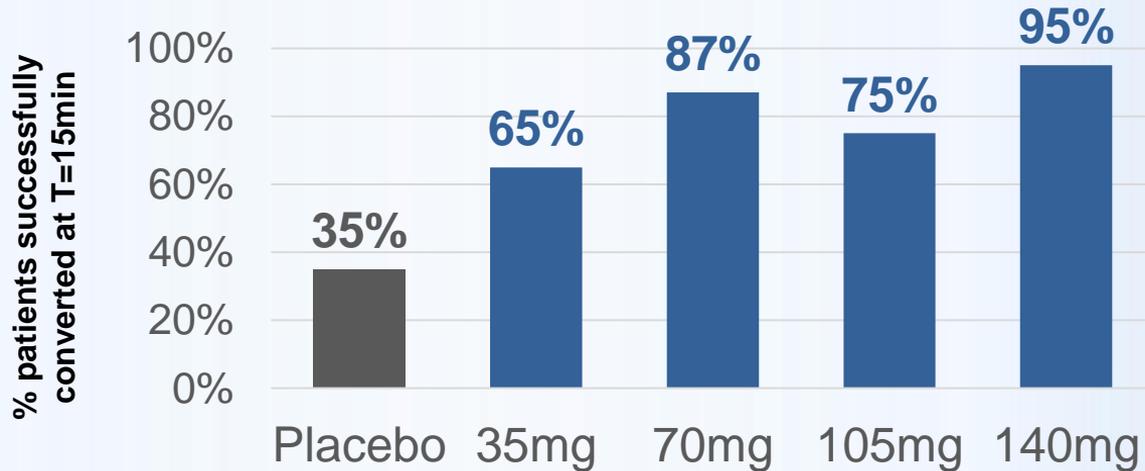
Anticipated therapeutic effect within 45 minutes; peak within 10 minutes



Source: Data on File, Milestone Pharmaceuticals Inc; Berk, et al. Comparison of the pharmacokinetics and electrocardiographic effects of sublingual and intravenous verapamil. Pharmacotherapy. 1992.

# Phase 2 Primary Endpoint: Conversion of PSVT Induced in EP lab

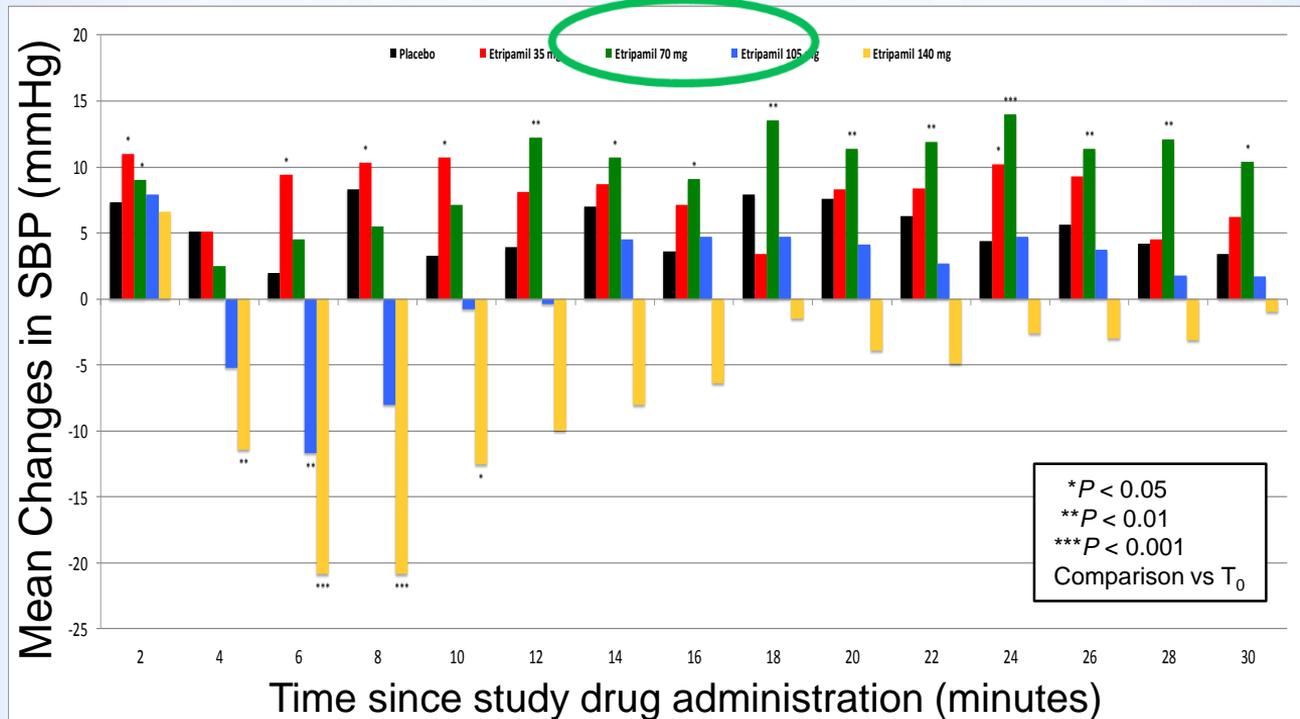
Etripamil three highest doses demonstrated 75-95% conversion rates which were statistically significant compared to placebo



# patients converted at 15 min	7/20	13/20	20/23	15/20	20/21
p-value		0.1128	0.0006	0.0248	<.0001

Source: Stambler, B.S. et al.; Etripamil Nasal Spray for Rapid Conversion of Supraventricular Tachycardia to Sinus Rhythm; J Am Coll Cardiol. 2018;72(5):489-97

# Systolic Blood Pressure Responses

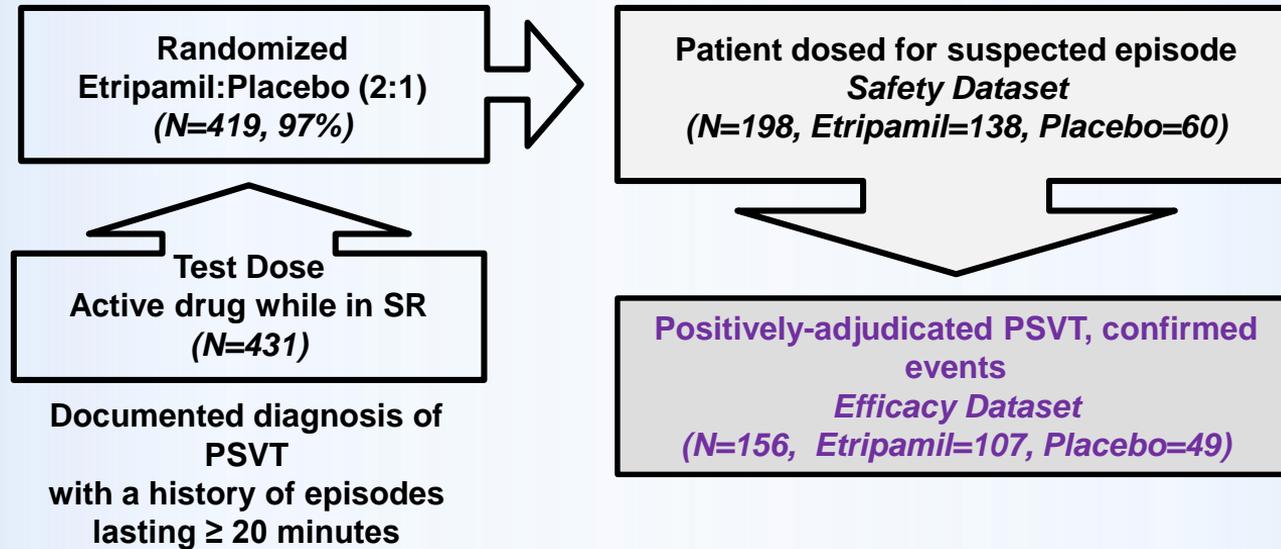


$T_0$  = subject in SVT

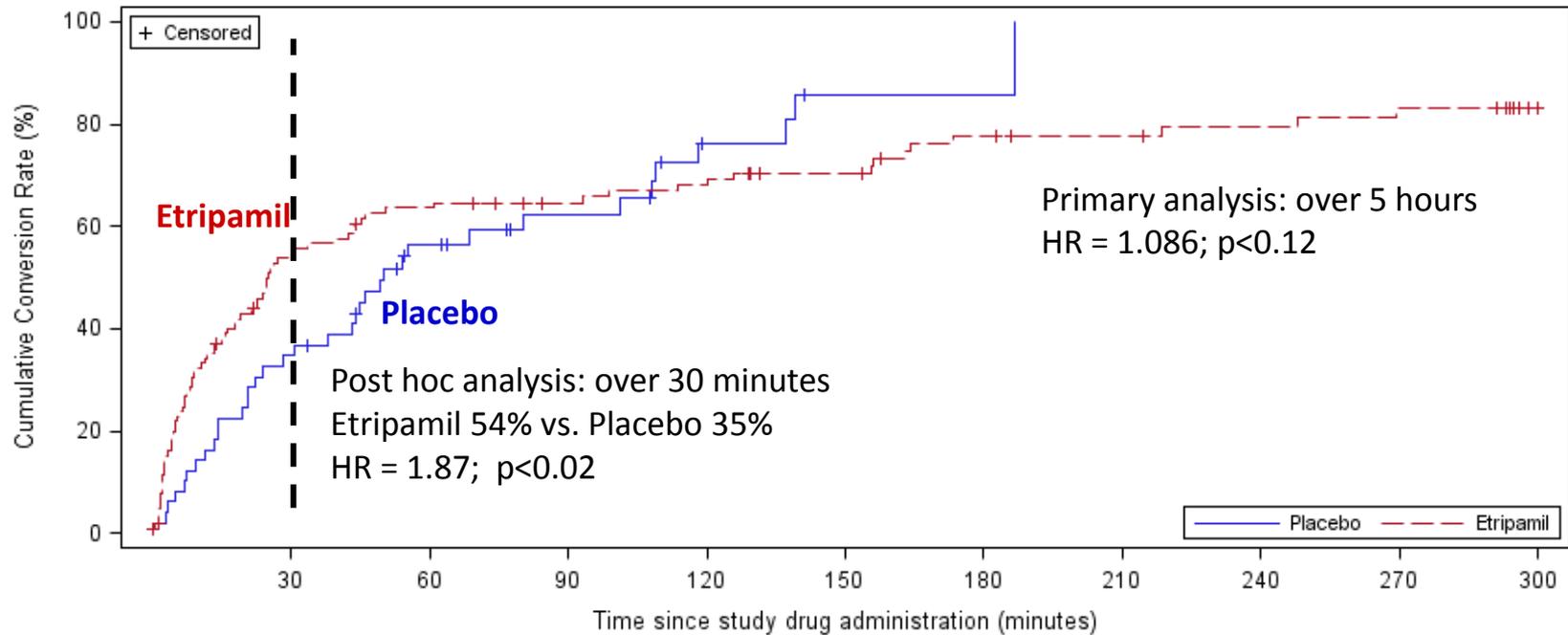
Source: Stambler BS, et al. J Am Coll Cardiol. 2018;72(5):489-497.

# Phase 3: Study Design

Objective: Superiority of self-administered etripamil 70 mg over placebo in terminating PSVT events in a non-medical setting



# NODE-301: Kaplan-Meier Plot of Conversion to Sinus Rhythm

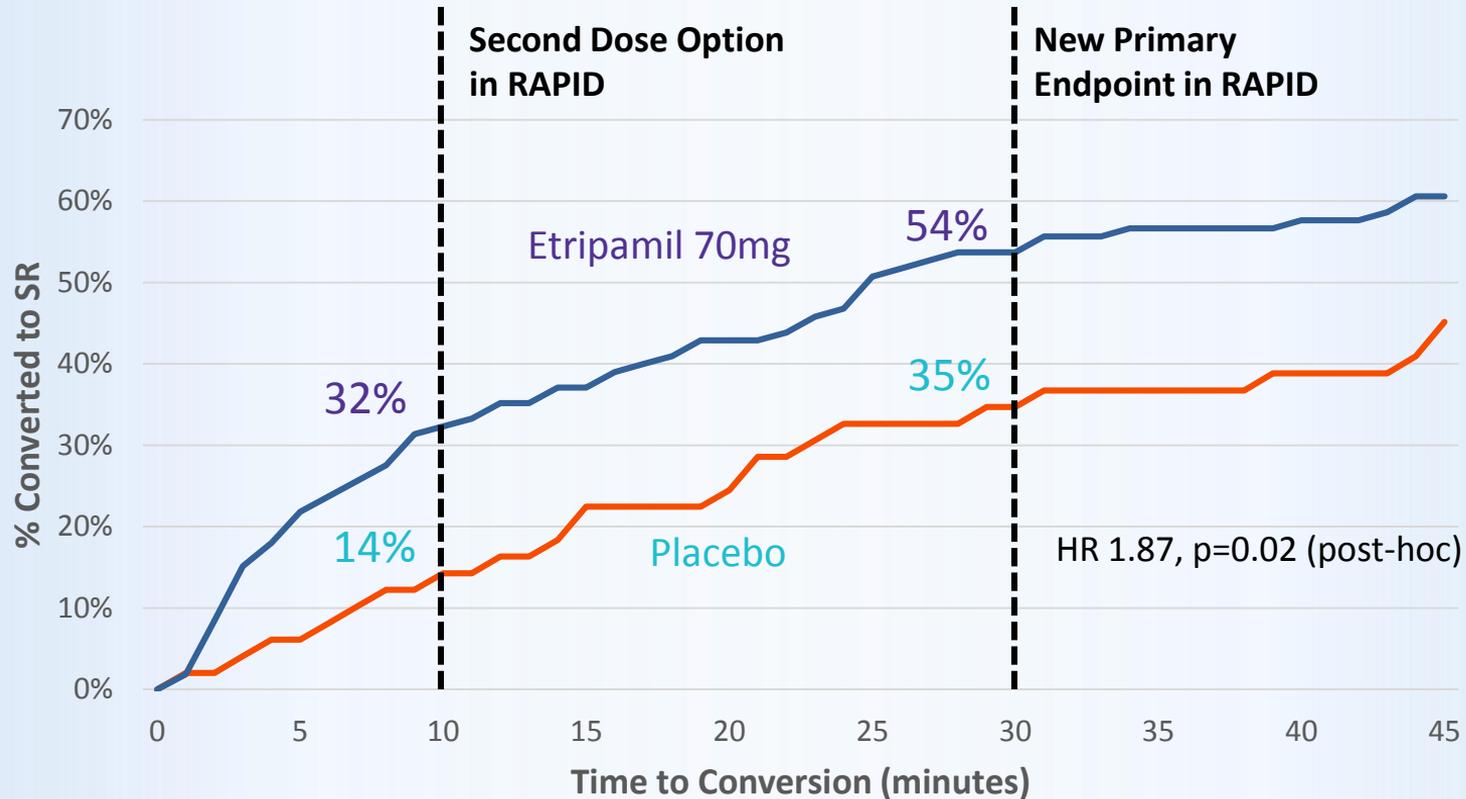


	0	30	60	90	120	150	180	210	240	270	300
Placebo	49	32	18	12	5	1	1	0			
Etripamil	107	47	36	31	28	22	15	13	11	9	3

Number of subjects at risk

Source: Data on File, Milestone Pharmaceuticals Inc.

# NODE-301 Efficacy – Time to Conversion over 45 Minutes



Source: Data on File, Milestone Pharmaceuticals Inc.

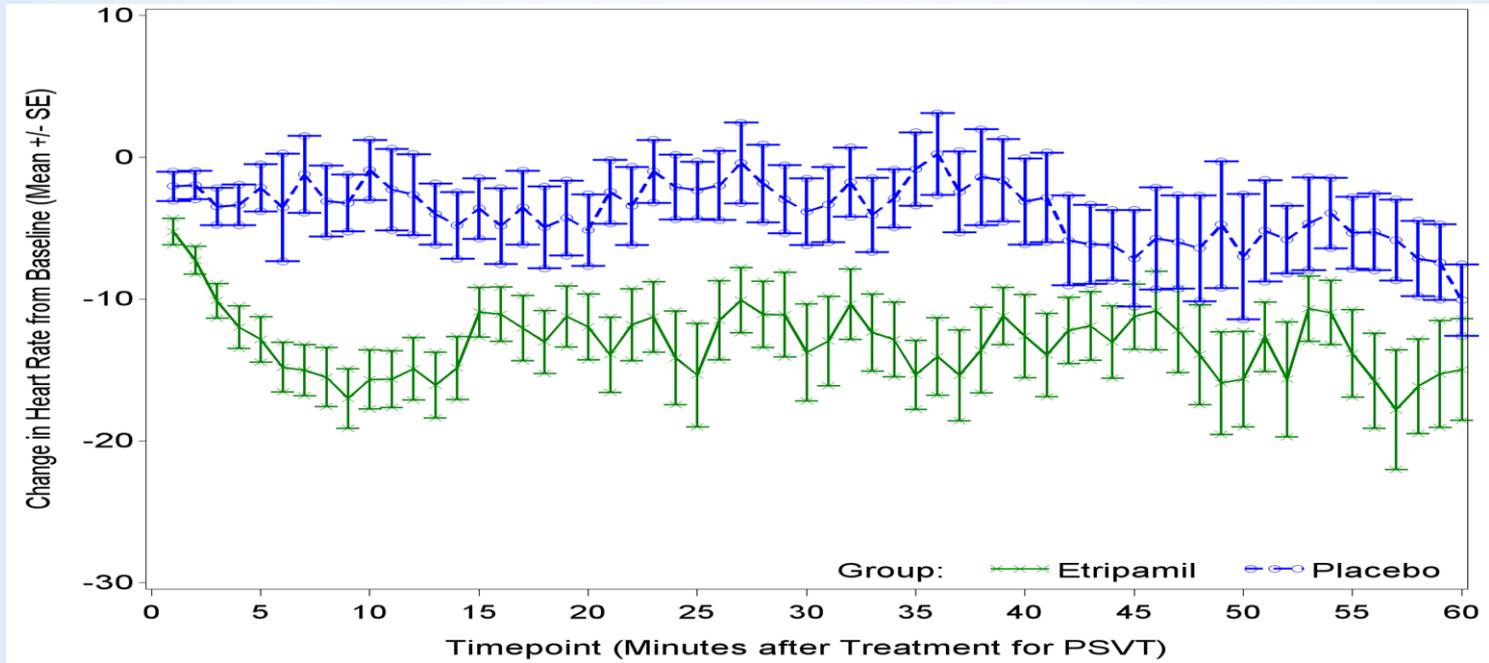
# NODE-301: Safety Data Show Etripamil is Well-Tolerated & Safe

Randomized Treatment Emergent Adverse Events (RTEAE)	Etripamil N=138 (%)	Placebo N=60 (%)
Subjects with any RTEAE	53 (38.4)	12 (20.0)
Maximum severity of RTEAE		
Mild	45 (32.6)	10 (16.7)
Moderate	8 (5.8)	3 (3.3)
Severe	0 (0.0)	0 (0.0)
Most Common Adverse Events (>5%)		
Nasal discomfort	27 (19.6)	4 (6.7)
Nasal congestion	11 (8.0)	2 (3.3)
Epistaxis	9 (6.5)	0 (0.0)
Rhinorrhea	8 (5.8)	1 (1.7)
Throat irritation	7 (5.1)	1 (1.7)

RTEAE timing: up to 24 hours following double-blind study drug administration

Source: Data on File, Milestone Pharmaceuticals Inc.

# NODE-301: Effect of Etripamil on Heart Rate (HR) during SVT

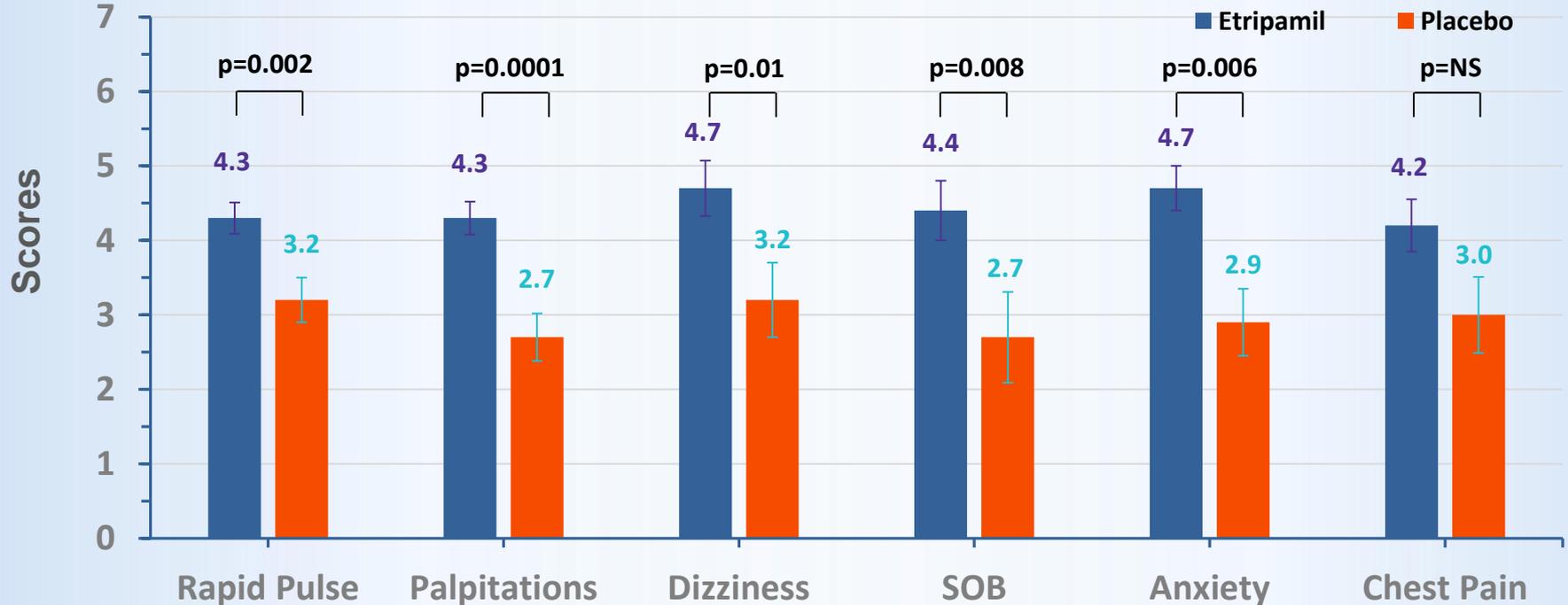


Number of subjects

Placebo	48	41	41	28	20	17
Etripamil	102	69	60	41	31	30

Source: Ip, JE et al; "Etripamil Nasal Spray Reduces Heart Rate in Patients With Paroxysmal Supraventricular Tachycardia Prior to Conversion to Sinus Rhythm"; Poster presentation at AHA Scientific Sessions, November 14, 2021.

# NODE-301: Relief of PSVT Symptoms



Scores: 1 = extremely dissatisfied; 2 = very dissatisfied; 3 = dissatisfied; 4 = somewhat satisfied; 5 = satisfied; 6 = very satisfied; 7 = extremely satisfied

Stambler, B. et al, Etripamil Nasal Spray Relieves Symptoms and Reduces Emergency Room Interventions in Patients with Paroxysmal Supraventricular Tachycardia (PSVT), late-breaking clinical trials presentation, ACC, 2021

# Key Take-aways for Etripamil Nasal Spray Development Program

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- AV nodal dependent-PSVT occurs frequently and in all age groups
- PSVT negatively impacts patients' QoL and leads to increased emergency department visits & health-care utilization
- Etripamil Nasal Spray would be a novel addition to the PSVT Rx armamentarium
  - Satisfying an unmet need for a safe, effective and rapidly-acting Rx that can be conveniently self-administered by patients on-demand during PSVT at home
- Etripamil Nasal Spray (Phase 1-3) data demonstrate:
  - Mechanism of action and effects on AVN: targeted PR prolongation and PSVT heart rate reduction
  - Tolerability & safety during at-home, self-administration
  - Rates of PSVT termination in placebo-controlled trials that are clinically meaningful
  - PSVT symptom relief and reduced need for other medical interventions including ED visits
- A current Phase 3 RAPID trial should yield even more definitive data on safety, efficacy, & clinical impact including potential utility of sequential dosing



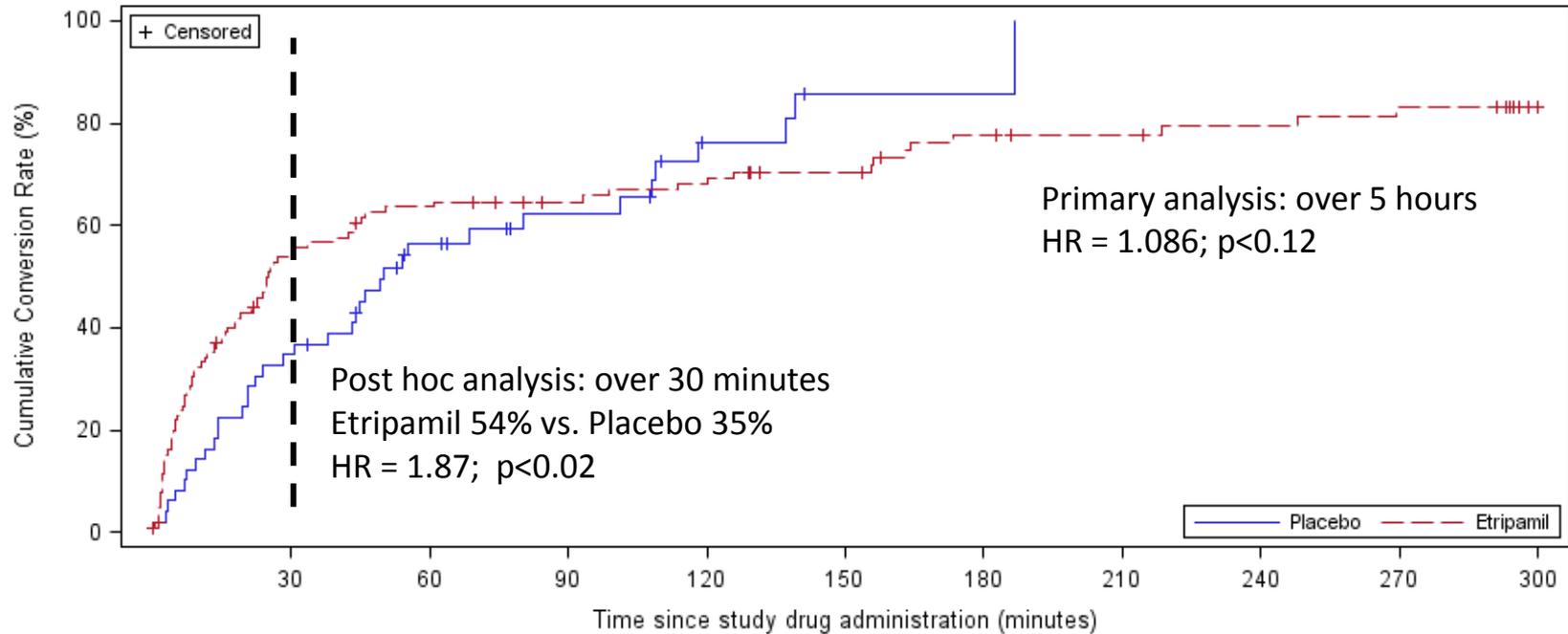
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# Etripamil – Development Plans Moving Forward

**Joseph Oliveto**  
President & CEO



# NODE-301 Kaplan-Meier Plot of Conversion to Sinus Rhythm



	0	30	60	90	120	150	180	210	240	270	300
Placebo	49	32	18	12	5	1	1	0			
Etripamil	107	47	36	31	28	22	15	13	11	9	3

Number of subjects at risk

Source: Data on File, Milestone Pharmaceuticals Inc.

# FDA Guidance Following NODE-301 Data

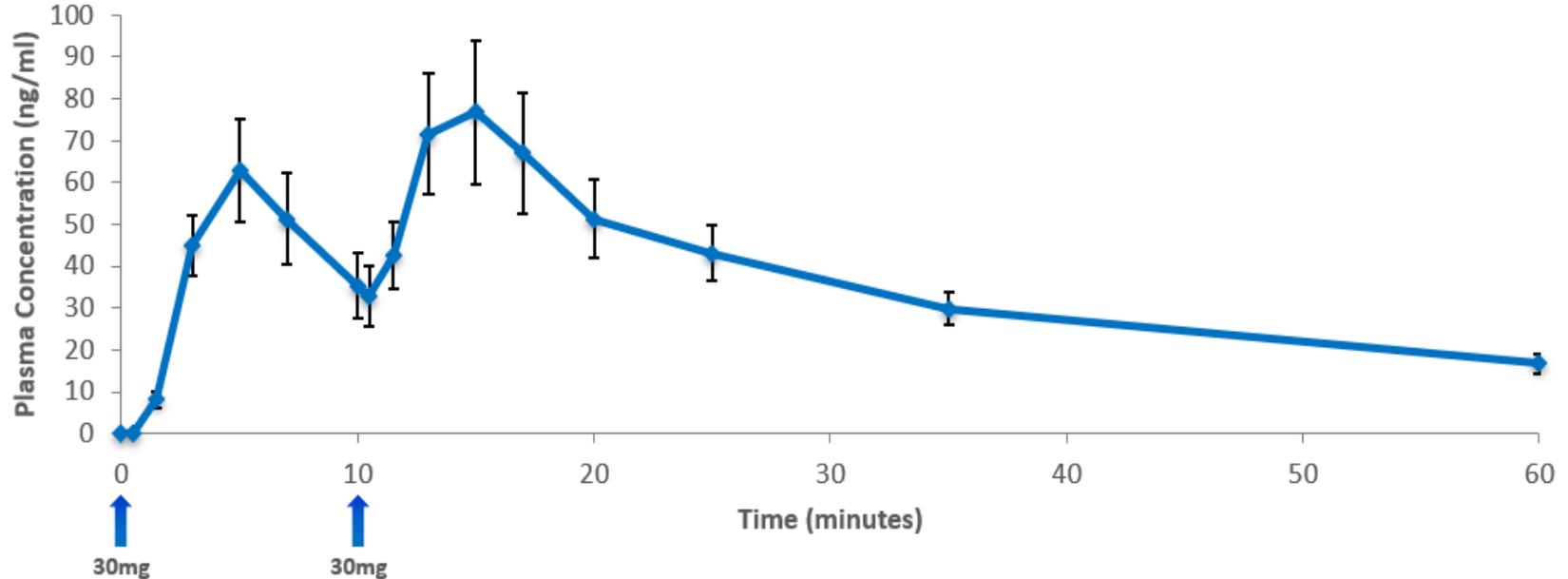


- NODE-301 post hoc analysis plus one additional study (RAPID) together can be used to potentially fulfill the efficacy requirement for an NDA filing for etripamil in PSVT
  - Primary analysis of 30-minute observation window
  - RAPID Study target p-value of  $p < 0.05$
- Evaluation of higher exposures to improve efficacy and clinical meaningfulness
- RAPID to utilize a 70 mg repeat dosing regimen
  - Patients who still have symptoms 10 min after their drug administration will take a second dose of study drug
  - Pool the single dose with the repeat dose administrations to maintain power and compare etripamil to placebo

# PK of Etripamil 30 mg Repeat Administration at T=10 min (Study MSP-2017-1096)

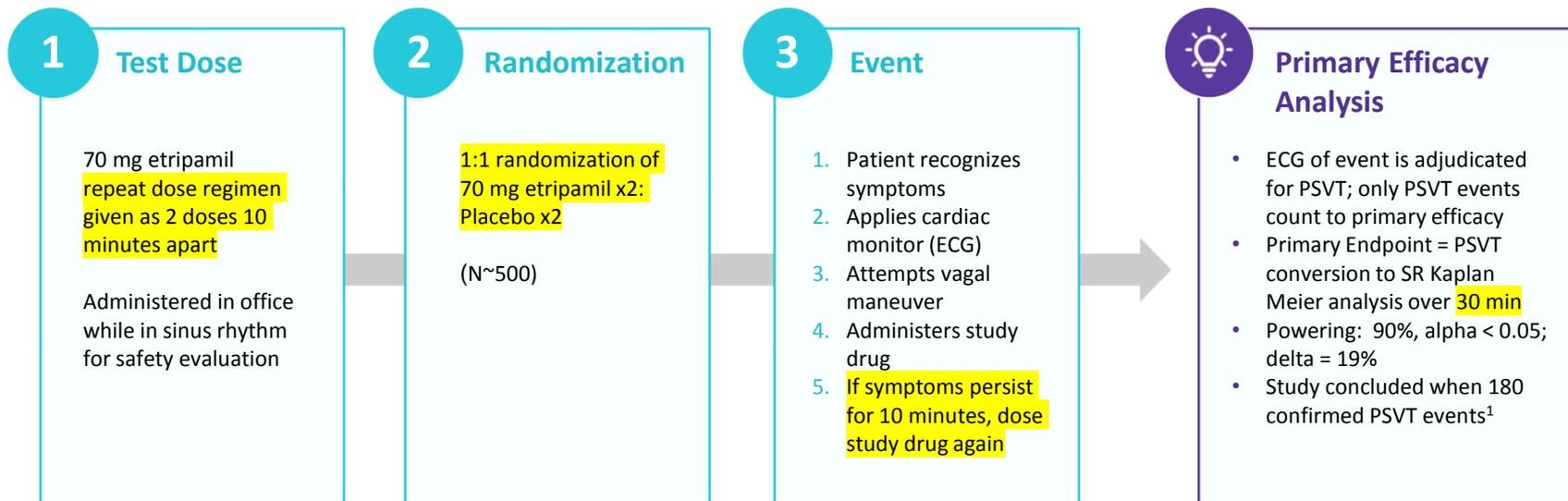


Repeat administration increases both Cmax and AUC



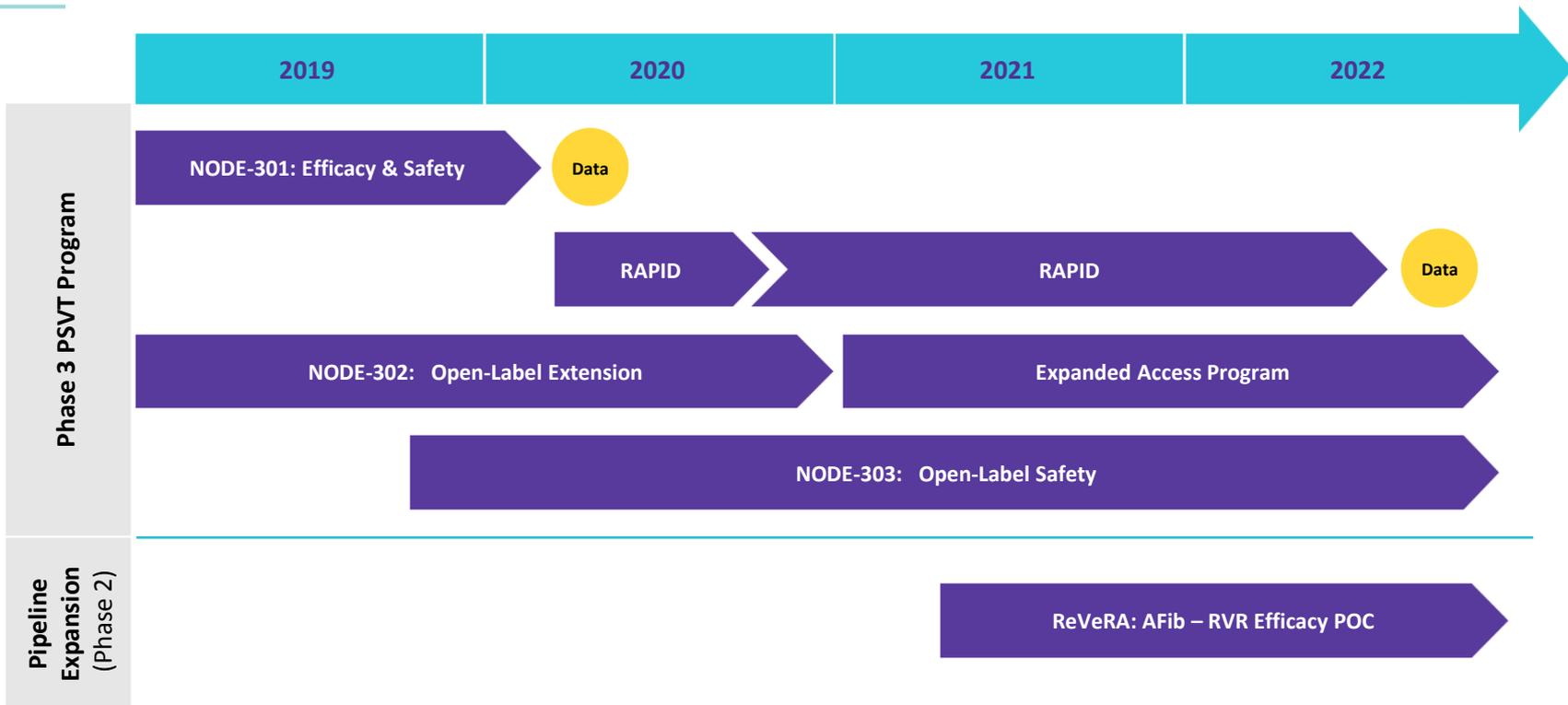
N=7, Error bars are standard error

Source: Data on File, Milestone Pharmaceuticals Inc.

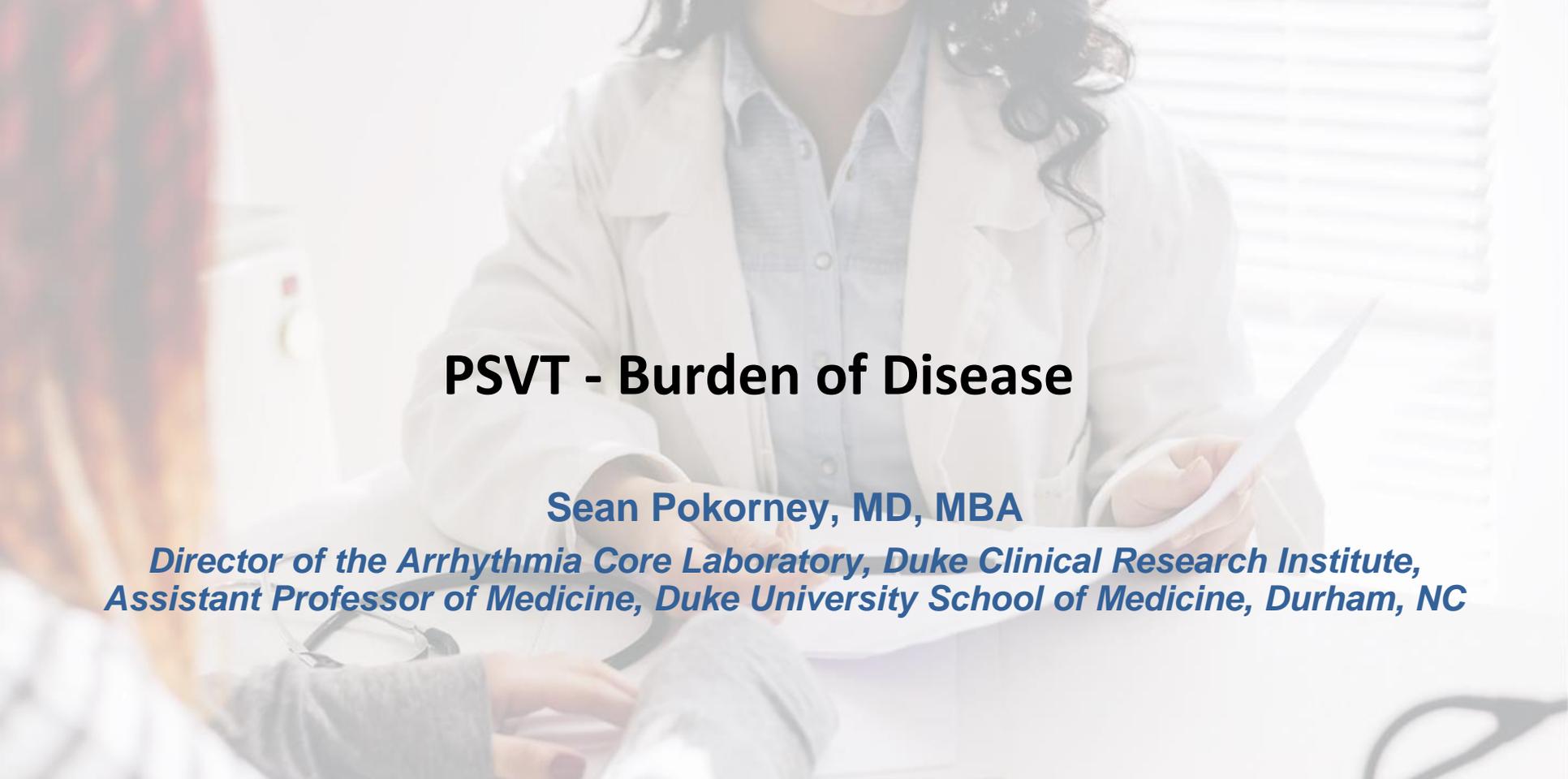


<sup>1</sup> includes ~30 events expected to be treated with the single dose double-blind study drug administration from NODE-301 patients who experienced an event prior to the RAPID study being available

# Development Plan for Etripamil



AFib-RVR = Atrial Fibrillation with Rapid Ventricular Rate; POC = Proof of Concept

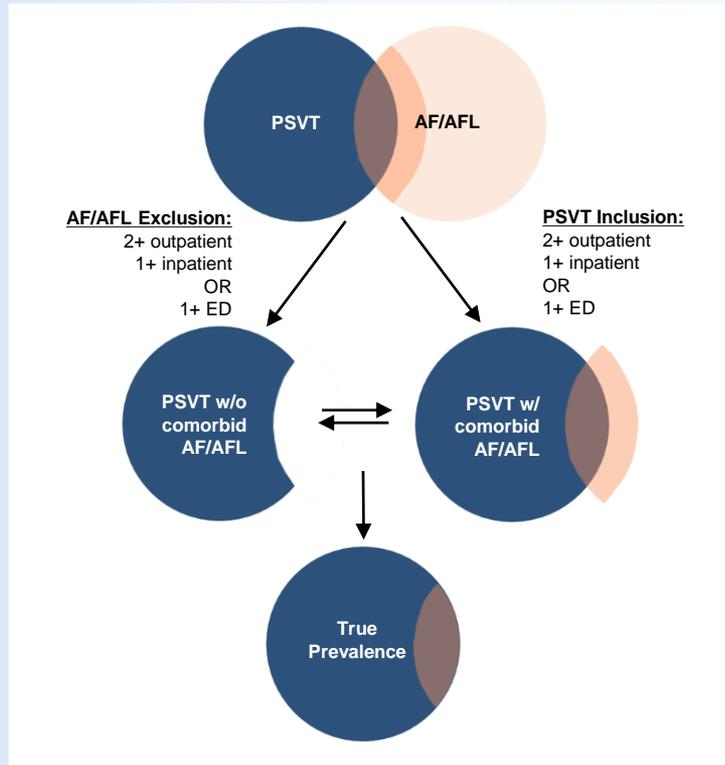


# **PSVT - Burden of Disease**

**Sean Pokorney, MD, MBA**

*Director of the Arrhythmia Core Laboratory, Duke Clinical Research Institute,  
Assistant Professor of Medicine, Duke University School of Medicine, Durham, NC*

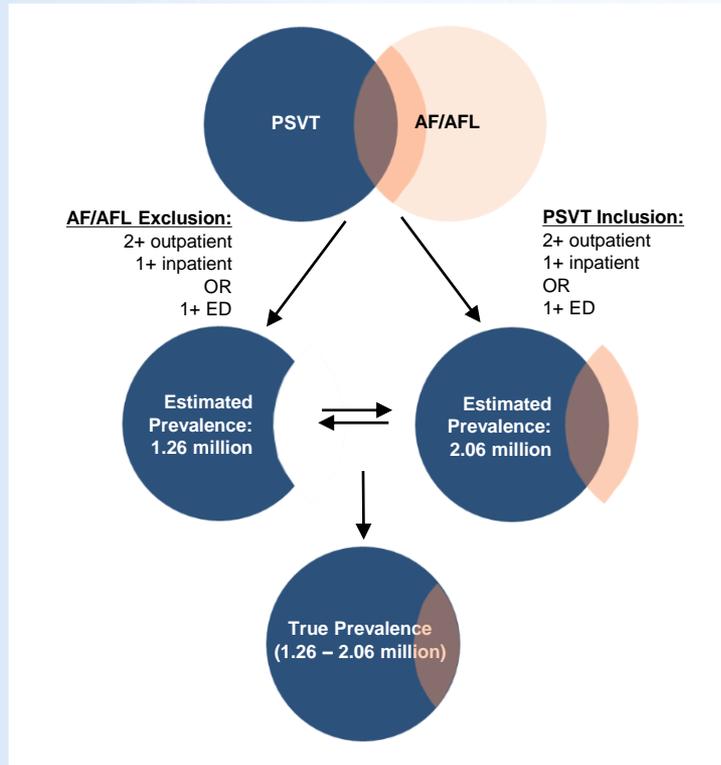
# Claims Analyses Provide a Better Approach for Estimating the Prevalence and Incidence of PSVT in the US



- Literature precedent: MESA and PREEMPT
- Analyzed US commercial and Medicare claims data over a 9-year period (5 years of continuous enrollment)
  - ✓ 1+ PSVT code required in the ED or inpatient setting
  - ✓ 2+ PSVT codes required in the outpatient setting (*additional unique patients managed chronically*)

Source: Rehorn M, Sacks NC, Emden MR, Healey B, Preib MT, Cyr PL, Pokorney SD. Prevalence and incidence of patients with paroxysmal supraventricular tachycardia in the United States. J Cardiovasc Electrophysiol. 2021 Aug;32(8):2199-2206. doi: 10.1111/jce.15109. Epub 2021 Jun 14. PMID: 34028109.

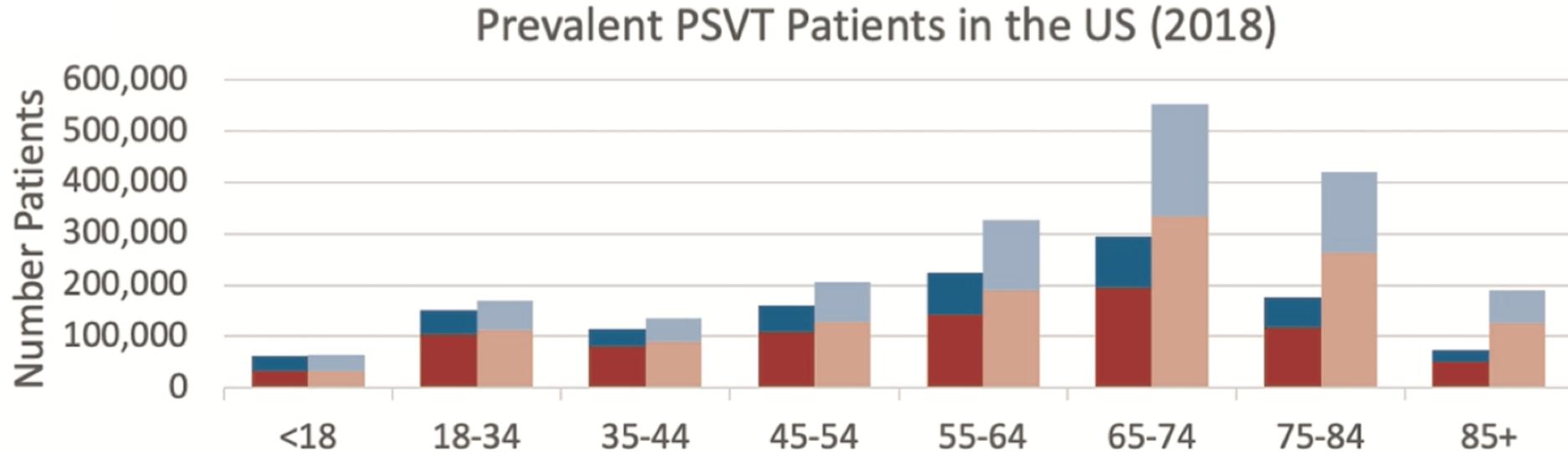
# Recent Epidemiology Analyses Suggest a Diagnosed Prevalence of PSVT in the US of 1.3M to 2.1M patients



- **1.3 – 2.1M estimated US prevalence of PSVT**
  - 1.3M: *without* concomitant AF/AFL diagnosis codes
  - 2.1M: *including* concomitant AF/AFL diagnosis codes
- **Excludes patients receiving other diagnosis codes with true PSVT (e.g., adjudicated in MESA/PREEMPT studies)**
  - MESA showed only 39% of adjudicated PSVT had ICD-9 code 427.0

Source: Rehorn M, Sacks NC, Emden MR, Healey B, Preib MT, Cyr PL, Pokorney SD. Prevalence and incidence of patients with paroxysmal supraventricular tachycardia in the United States. *J Cardiovasc Electrophysiol.* 2021 Aug;32(8):2199-2206. doi: 10.1111/jce.15109. Epub 2021 Jun 14. PMID: 34028109.

# PSVT is Prevalent Across Age Ranges and Sex



Source: Rehorn M, Sacks NC, Emden MR, Healey B, Preib MT, Cyr PL, Pokorney SD. Prevalence and incidence of patients with paroxysmal supraventricular tachycardia in the United States. *J Cardiovasc Electrophysiol.* 2021 Aug;32(8):2199-2206. doi: 10.1111/jce.15109. Epub 2021 Jun 14. PMID: 34028109.

# New Data Enhances Understanding of Burden of PSVT

## Analysis of Prospective Patient Reported Outcomes Longitudinal Data



247 US & UK unablated\* PSVT patients

Longitudinal Surveys



5,277 surveys completed



257 days

Average days on study  
(Avg. 37 weeks/8 months per patient)

Episode Surveys



2,518 surveys  
Avg. of 10 per patient



5,035 SVT episodes

QoL Surveys



2,759  
Avg. of 11 per patient

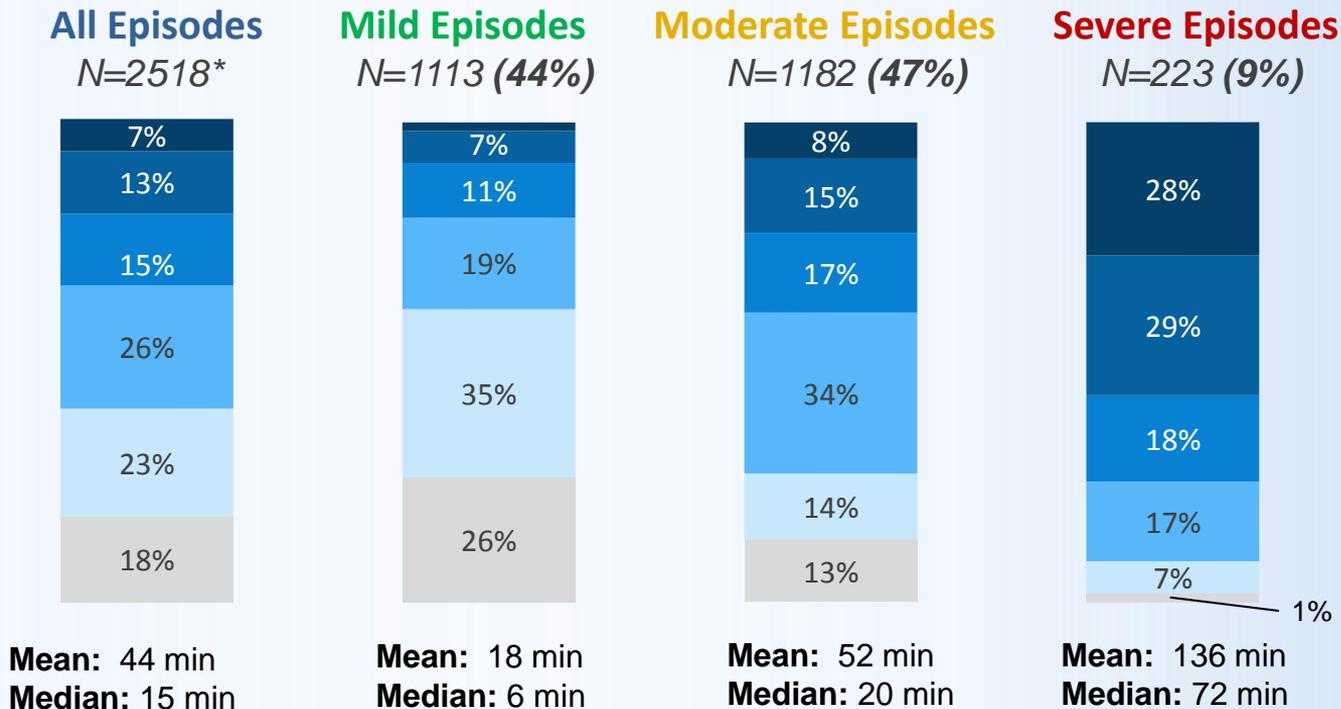
\*Unablated prior to starting the research. N=21 patients received ablation while on study.

Source: PSVT patient market research, 2019 (BluePrint Research Group, n=247, n=198 US & n=49 UK)

# PRO Study Episode Burden – Duration by Episode Severity

## Duration by Episode Severity\*

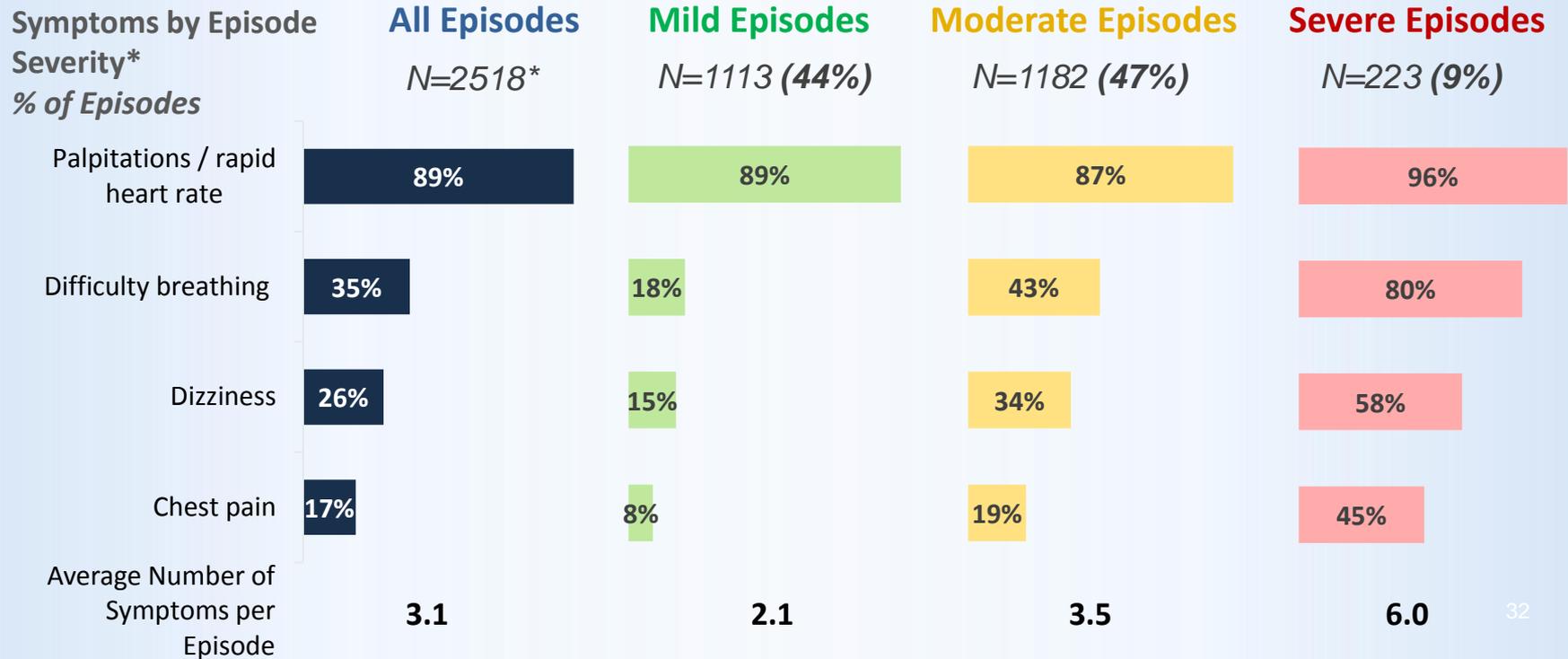
### % of Episodes



\*Severity as self-reported by patient (mild, moderate, severe)

Source: PSVT patient market research, 2019 (Blueprint Research Group, n=247, n=198 US & n=49 UK)

# Episode Burden – Symptoms by Episode Severity



\*Severity as self-reported by patient (mild, moderate, severe)

Source: PSVT patient market research, 2019 (Blueprint Research Group, n=247, n=198 US & n=49 UK)

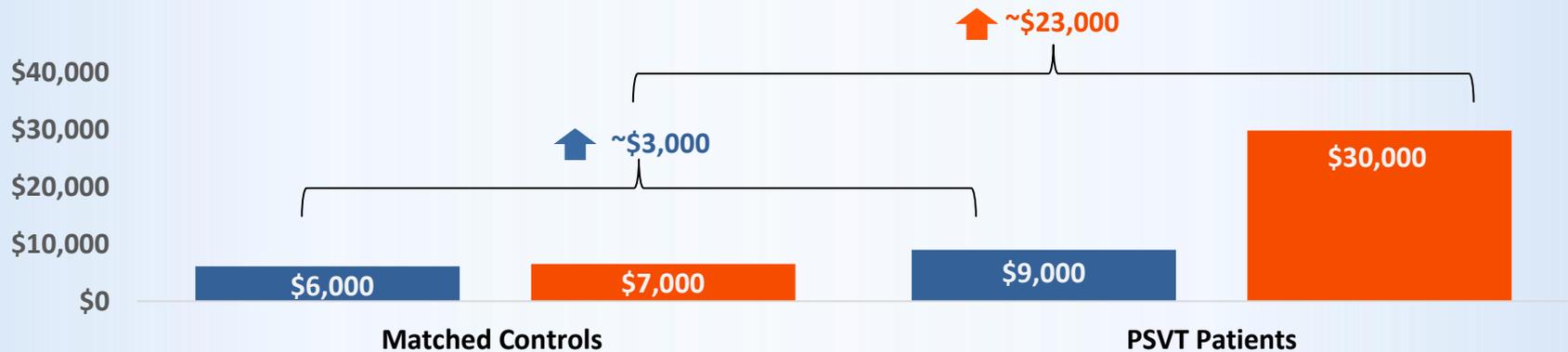
# PSVT results in significant cost to the healthcare system

## Annual US Healthcare Expenditures, Prior to and After PSVT Diagnosis

<65 Year Olds

■ Year Before PSVT Diagnosis

■ Year Following PSVT Diagnosis



### Rates per PSVT patient

	Year Before PSVT Diagnosis	Year Following PSVT Diagnosis
ED visit	0.32	0.77
Inpatient	0.08	0.35
Ablation	-	0.14

Source: Sacks NC, Cyr PL, Preib MT, Everson K, Wood DR, Raza S, Pokorney SD. Healthcare Resource Use and Expenditures in Patients Newly Diagnosed With Paroxysmal Supraventricular Tachycardia. Am J Cardiol. 2020 Jan 15;125(2):215-221. doi: 10.1016/j.amjcard.2019.10.015. Epub 2019 Oct 30. PMID: 31771758.

# PSVT results in significant cost to the healthcare system

## Annual US Healthcare Expenditures, Prior to and After PSVT Diagnosis

65+ Year Old

■ Year Before PSVT Diagnosis    ■ Year Following PSVT Diagnosis

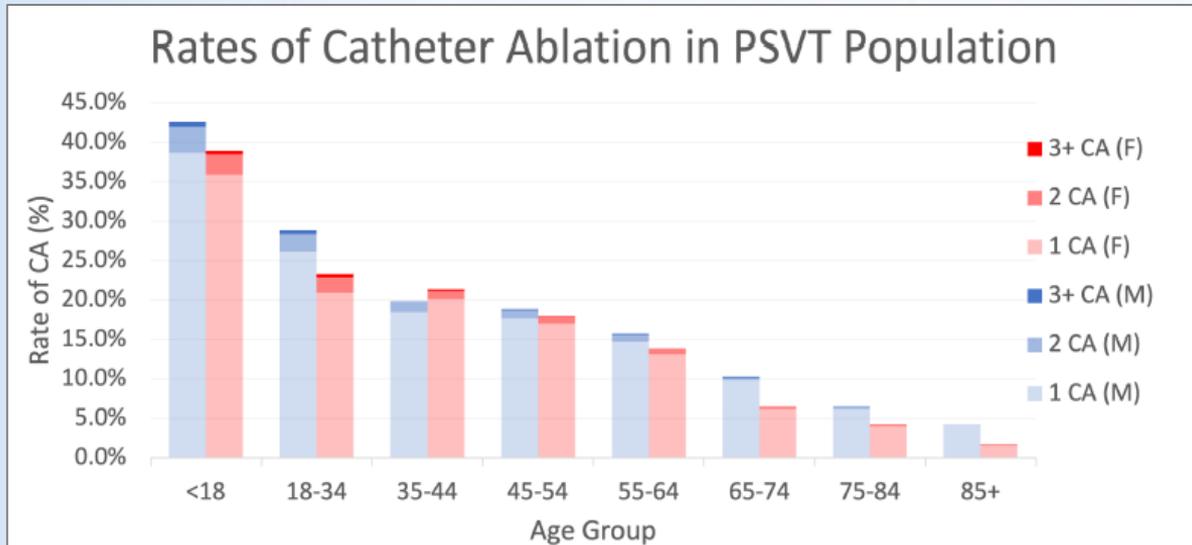


### Rates per PSVT patient

	Year Before PSVT Diagnosis	Year Following PSVT Diagnosis
ED visit	0.46	0.60
Inpatient	0.36	0.65
Ablation	-	0.03

Source: Sacks NC, Cyr PL, Preib MT, Everson K, Wood DR, Raza S, Pokorney SD. Healthcare Resource Use and Expenditures in Patients Newly Diagnosed With Paroxysmal Supraventricular Tachycardia. Am J Cardiol. 2020 Jan 15;125(2):215-221. doi: 10.1016/j.amjcard.2019.10.015. Epub 2019 Oct 30. PMID: 31771758.

# ~15% of Patients with PSVT Undergo Ablation



CA = Catheter Ablation; F = Female; M = Male

- ~15% of all PSVT patients received a catheter ablation during the 3-year follow-up period
- Among adult patients, rates of ablation highest in younger and male populations
- Re-ablation rate ~7%, also highest in younger populations
- Significant share of PSVT population is not ablated, with high unmet need for acute at-home treatment

Source: Sacks NC, Cyr PL, Preib MT, Everson K, Wood DR, Raza S, Pokorney SD. Healthcare Resource Use and Expenditures in Patients Newly Diagnosed With Paroxysmal Supraventricular Tachycardia. Am J Cardiol. 2020 Jan 15;125(2):215-221. doi: 10.1016/j.amjcard.2019.10.015. Epub 2019 Oct 30. PMID: 31771758.

# Take aways for Scope and Impact of PSVT

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- AV nodal-dependent PSVT occurs frequently
- AV nodal-dependent PSVT is prevalent across age ranges and sex
- Patient-perceived severity of PSVT episodes appears correlated with episode duration and number of symptoms
- PSVT management is costly and leads to increased emergency department visits and health-care utilization
- Catheter ablations occur in ~15% of the population



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## Etripamil - Commercial Opportunity

**Lorenz Muller**  
Chief Commercial Officer



# Etripamil – Addressing Market Needs in PSVT and AFib-RVR



Potential for high receptivity to etripamil across stakeholders

## Future with Etripamil – a Potentially Better Treatment Option



### Patients

- Self-management of acute episodes
- Reduces ED visits/hospital admissions



### Physicians (Cards, EPs, PCPs)

- Better risk/benefit profile
- Expected to have significant adoption in unblinded patients



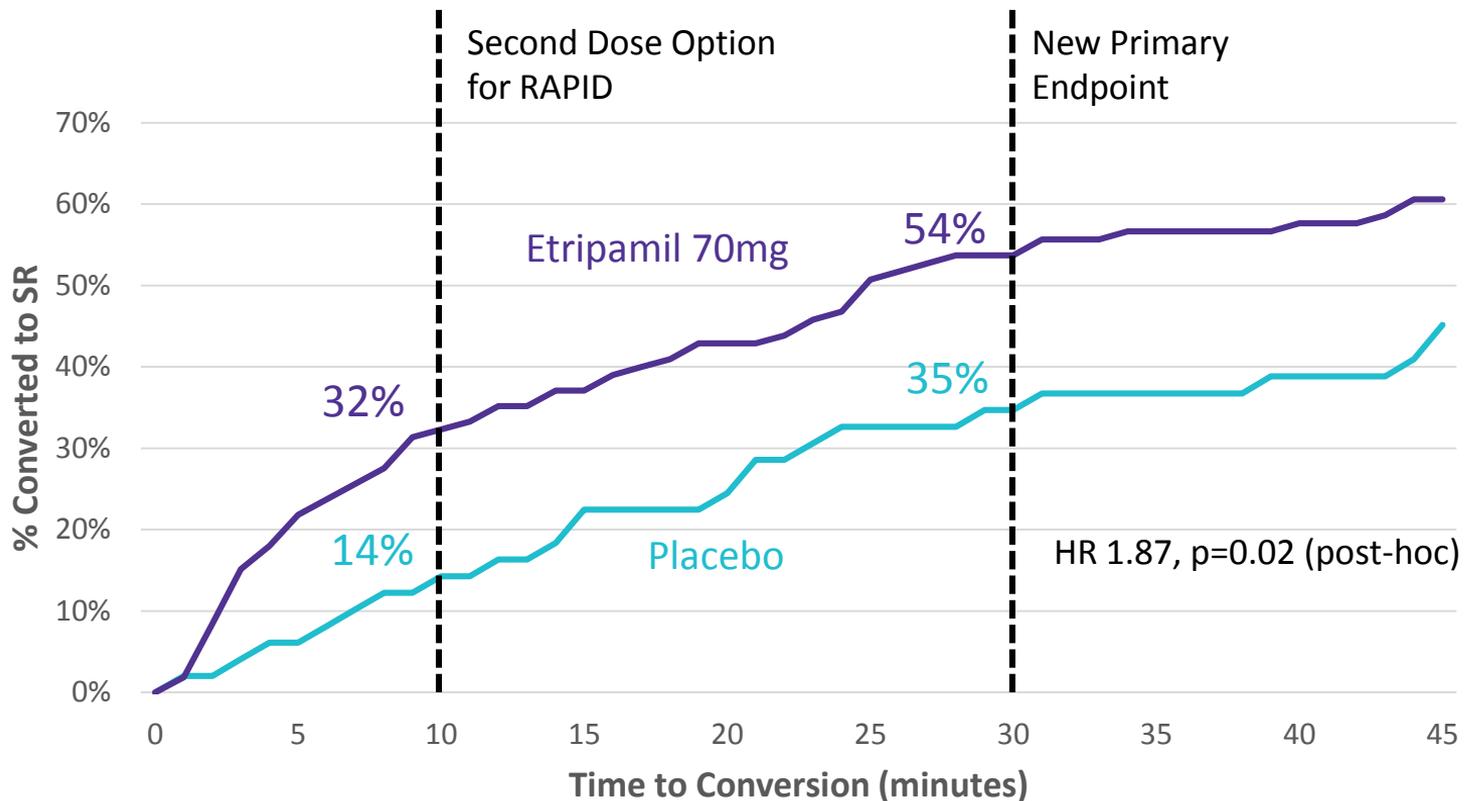
### Payers

- Reduction in ED/hospital admissions
- Improvement in patient satisfaction

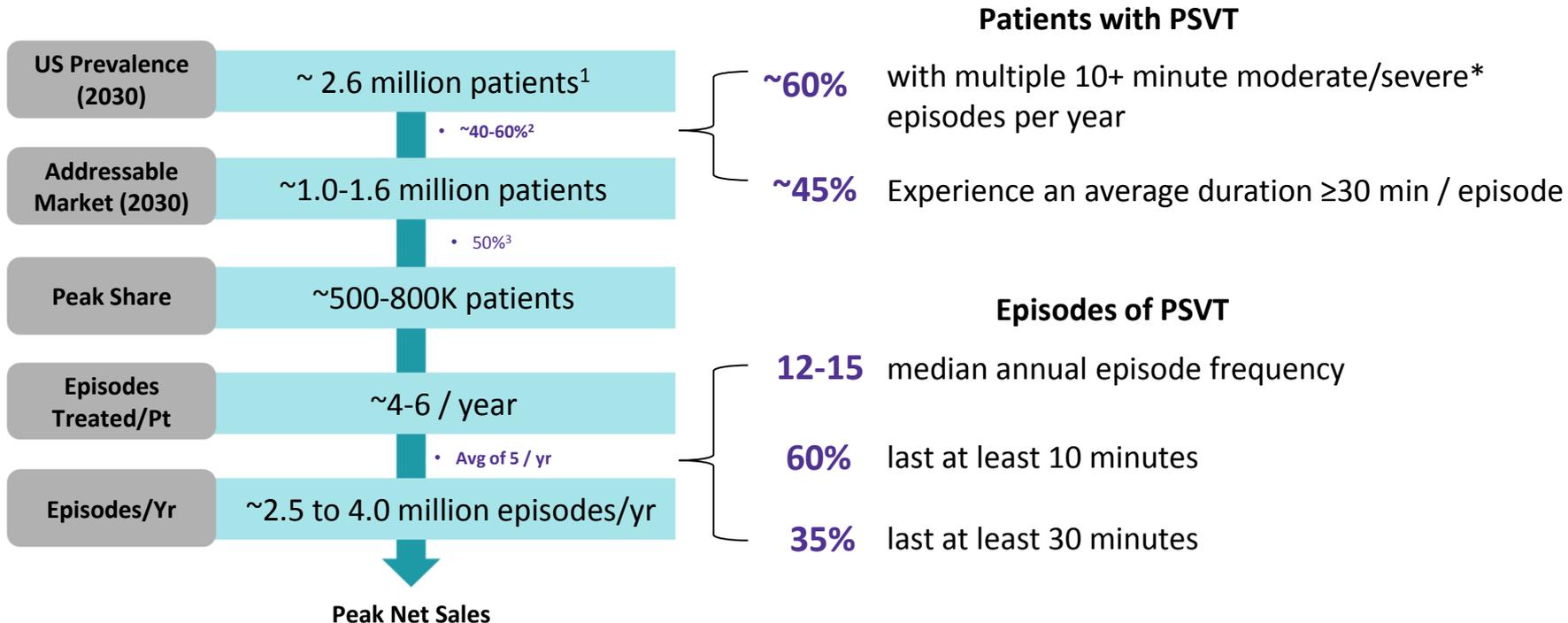
Cards = Cardiologists, EPs = Electrophysiologists, PCPs = Primary Care Providers, PSVT = Paroxysmal Supraventricular Tachycardia, ED = Emergency Department

Sources: Internal market research

# NODE-301 Efficacy– Time to Conversion over 45 Minutes



# Peak US Market Opportunity for Etripamil in PSVT



\*Patient stated severity of SVT episode (mild, moderate, or severe)

Sources: Internal estimates based on market and outcomes research, Milestone Pharmaceuticals. 1. Rehorn et al. Journal of Cardiovascular Electrophysiology. 2021 Aug; 32(8): 2199-2206. doi: 10.1111/jce.15109. Epub 2021 Jun 14. 2. 2019 market research with patients conducted by Blueprint Research Group (n=247) . 3. 2020 market research with HCPs conducted by Triangle Insights Group, 2020 (n=250).

# Management of Patients with PSVT and Call Point Targeting



Majority of patients with PSVT managed by CV specialists, leading to commercial efficiencies

		Clinical Cardiologists	Primary Care Physicians	Electro-physiologists
<b>% of patients managed</b>		<b>~60%</b>	<b>~30%</b>	<b>~10%</b>
<b>Long-term Use</b>	<i>Add to or Replace Chronic Medications</i>	<b>Primary Target</b>		
<b>Medium-term Use</b>	<i>Defer Ablation</i>			
<b>Short-term Use</b>	<i>Bridge to Ablation</i>			
				<b>Secondary Target</b>

- Targeted sales force to reach majority of available opportunity
- Significant overlap with most common CV portfolio call points

Source: Internal market research



**Joseph Oliveto**  
*President and  
Chief Executive Officer*



**Amit Hasija**  
*Chief Financial Officer and  
Executive Vice President of  
Corporate Development*



**Lorenz Muller**  
*Chief Commercial Officer*



**David Bharucha, MD,  
PhD, FACC**  
*Chief Medical Officer*



**Francis Plat, MD**  
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*Director of the Arrhythmia Core  
Laboratory, Duke Clinical Research  
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**Milestone**  
PHARMACEUTICALS

**Virtual Key Opinion Leader Event**  
***Etripamil for the Treatment of PSVT***

**April 21, 2022**

***Thank you***

