



# Milestone<sup>®</sup>

## PHARMACEUTICALS

### Milestone Pharmaceuticals Reports Fourth Quarter and Full Year 2023 Financial Results and Provides Regulatory and Corporate Update

March 21, 2024

- On track to resubmit NDA for etripamil in PSVT early 2Q 2024

- Recent financing extends cash runway into 2026

- FDA reiterated prior guidance on regulatory pathway for AFB-RVR, End of Phase 2 Meeting expected mid-2024

MONTREAL and CHARLOTTE, N.C., March 21, 2024 (GLOBE NEWSWIRE) – Milestone Pharmaceuticals Inc. (Nasdaq: MIST) today reported financial results for the fourth quarter and year ended December 31, 2023 and provided a regulatory and corporate update.

"We look forward to resubmitting our NDA imminently. With the completion of our recent financing and potential future synthetic royalty payment, we believe we are well positioned to advance etripamil through potential approval and launch in PSVT," said Joseph Oliveto, President and Chief Executive Officer of Milestone Pharmaceuticals. "We're excited to continue this positive momentum as we execute on our programs and advance etripamil."

#### Corporate Updates

- In March 2024, completed a public offering of common shares and pre-funded warrants, raising net proceeds of approximately \$32.4 million. Milestone intends to use the proceeds from the Offering to continue the development of etripamil in its lead indication of paroxysmal supraventricular tachycardia (PSVT) and its subsequent indication of atrial fibrillation with a rapid ventricular rate (AFB-RVR), as well as for working capital and other general corporate purposes.

#### Recent Program Updates

##### Etripamil for Patients with PSVT

- Announced Plans to Resubmit New Drug Application (NDA) for Etripamil for PSVT in early 2Q 2024. Milestone held a Type A meeting with the FDA in February 2024 regarding steps required to resolve the items raised in the Refusal to File (RTF) letter received in December 2023. The Company is working to restructure the data sets that capture timing of reported adverse events (AEs) in the clinical etripamil studies and is reformatting certain data files to facilitate FDA's analyses. The Company expects a standard NDA review period following resubmission of the NDA.

##### Etripamil for Patients with AFB-RVR

- Phase 3 guidance received from FDA in 1Q2024 meeting. FDA reiterated prior guidance regarding the availability of a single-study supplemental New Drug Application (sNDA) pathway contingent on obtaining approval for the NDA in PSVT. FDA further concurred with respect to key study elements including powering, inclusion criteria, patient population, and statistical analyses, and offered clarification with respect to the endpoints to guide the design of the Phase 3 study. We anticipate progressing to an End of Phase 2 meeting to finalize the registration study protocol in mid-2024.
- Positive Results from ReVeRA Phase 2 Study of Etripamil in AFB-RVR Presented as Featured Science at the American Heart Association (AHA) Scientific Sessions 2023 and Simultaneously Published in *Circulation: Arrhythmia and Electrophysiology*. In November 2023, Milestone announced positive data from the ReVeRA Phase 2 study that show that etripamil with AFB-RVR receiving etripamil demonstrated rapid and statistically superior ventricular rate reduction and improved symptom-relief when compared to placebo. Safety and tolerability reported in the 56-patient safety population who received etripamil was generally consistent with that observed in the Company's extensive safety database from the PSVT program. The results were presented as a [Featured Science presentation](#) at the American Heart Association (AHA) Scientific Sessions 2023 and simultaneously [published](#) in *Circulation: Arrhythmia and Electrophysiology*, which can be found [here](#).

#### Fourth Quarter and Full Year 2023 Financial Results

- As of December 31, 2023, Milestone had cash, cash equivalents, and short-term investments of \$66.0 million, compared to \$64.6 million as of December 31, 2022.
- There was no revenue recorded for the fourth quarter of 2023, compared with \$3.5 million for the fourth quarter of 2022. Revenue for the full year ended December 31, 2023 was \$1.0 million compared to \$5.0 million in the year ended December 31, 2022. Revenue in 2023 was related to a milestone payment received from Ji Xing Pharmaceuticals, under the Company's License and Collaboration Agreement. Revenue in 2022 was related to two milestone payments received under the agreement with Ji Xing Pharmaceuticals.
- Research and development expense for the fourth quarter of 2023 was \$5.5 million, compared with \$10.6 million for the prior year period. For the full year ended December 31, 2023, research and development expense was \$31.1 million, compared with \$39.8 million for the prior year. The decrease year over year was primarily due to lower clinical expenses as a result of the completion of Phase 3 studies, partially offset by an increase in drug manufacturing consulting costs, drug manufacturing personnel costs and regulatory consulting costs.
- General and administrative expense for the fourth quarter of 2023 was \$3.4 million, compared with \$4.1 million for the prior year period. For the full year ended December 31, 2023, general and administrative expense was \$15.0 million, compared with \$15.7 million for the prior year.
- Commercial expense for the fourth quarter of 2023 was \$5.0 million, compared with \$2.6 million for the prior year period. For the full year ended December 31, 2023, commercial expense was \$15.1 million, compared with \$9.1 million for the prior year. The increase in commercial expense year over year was a result of additional personnel and professional costs required to expand capabilities and operations in anticipation of potential commercialization.
- For the fourth quarter of 2023, net loss was \$13.6 million, compared to \$13.2 million for the prior year period. For the full year ended December 31, 2023, Milestone's net loss was \$59.7 million, compared to \$58.4 million for the prior year.

For further details on the Company's financials, refer to Form 10-K for the year ended December 31, 2023, filed with the SEC.

#### About Paroxysmal Supraventricular Tachycardia

An estimated two million people in the United States are currently diagnosed with PSVT which is a type of arrhythmia or abnormal heart rhythm. PSVT is characterized by episodes of sudden onset rapid heartbeats often exceeding 150 to 200 beats per minute. The heart rate spikes is unpredictable and may last several hours. The rapid heart rate often causes disabling severe palpitations, shortness of breath, chest discomfort, dizziness or lightheadedness, and dizziness, forcing patients to limit their daily activities. The uncertainty of when an episode of PSVT will strike or how long it will persist can provoke anxiety in patients and negatively impact their day-to-day life between episodes. The impact and morbidity from an attack can be especially detrimental in patients with underlying cardiovascular or medical conditions, such as heart failure, obstructive coronary disease, or dehydration. Many health care providers are dissatisfied with the lack of effective treatment options with patients often requiring prolonged, burdensome, and costly trips to the emergency department or even invasive cardiac ablation procedures.

#### About Atrial Fibrillation with Rapid Ventricular Rate

An estimated five million Americans suffer from AFB, a common arrhythmia marked by an irregular, disruptive and often rapid heartbeat. The incidence of AFB is expected to grow to approximately 10 million by 2025 and up to about 12 million by 2030. A subset of patients with AFB experience episodes of abnormally high heart rate most often accompanied by palpitations, shortness of breath, dizziness, and weakness. While these episodes, known as AFB-RVR, may be treated by oral calcium channel blockers and/or beta blockers, patients frequently seek acute care in the emergency department to address symptoms. In 2016, nearly 800,000 patients were admitted to the emergency department due to AFB symptoms where treatment included medically supervised intravenous administration of calcium channel blockers or beta blockers, or electrical cardioversion. With little available data for AFB-RVR, Milestone's initial market research indicates that 30 to 40% of patients with AFB experience one or more symptomatic episodes of RVR per year that require treatment, suggesting a target addressable market of approximately three to four million patients in 2020 for etripamil in patients with AFB-RVR.

#### About Etripamil

Etripamil is Milestone's lead investigational product. It is a novel calcium channel blocker nasal spray under clinical development for frequent and often highly symptomatic episodes of PSVT and AFB-RVR. It is designed as a self-administered rapid response therapy for patients thereby bypassing the need for immediate medical oversight. If approved, etripamil is intended to provide health care providers with a new treatment option to enable on-demand care and patient self-management. This portable, self-administered treatment may provide patients with active management and a greater sense of control over their condition. CARDAMYST<sup>™</sup>, the conditionally approved brand name for etripamil nasal spray, is well studied with a robust clinical trial program that includes a completed Phase 3 clinical-stage program for the treatment of PSVT and Phase 2 trial for the treatment of patients with AFB-RVR.

#### About Milestone Pharmaceuticals

Milestone Pharmaceuticals Inc. (Nasdaq: MIST) is a biopharmaceutical company developing and commercializing innovative cardiovascular solutions to improve the lives of people living with complex and life-altering heart conditions. The Company's focus on understanding unmet patient needs and improving the patient experience has led us to develop new treatment approaches that provide patients with an active role in self-managing their care. Milestone's lead investigational product is etripamil, a novel calcium channel blocker nasal spray that is being studied for patients to self-administer without medical supervision to treat highly symptomatic episodic attacks associated with PSVT and AFB-RVR.

#### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "believe," "continue," "could," "demonstrate," "designated," "develop," "estimate," "expect," "may," "pending," "plan," "potential," "progress," "will," "intend" and similar expressions (as well as other words or expressions referencing future events, conditions, or circumstances) are intended to identify forward-looking statements. These forward-looking statements are based on Milestone's expectations and assumptions as of the date of this press release. Each of these forward-looking statements involves risks and uncertainties. Actual results may differ materially from these forward-looking statements. Forward-looking statements contained in this press release include statements regarding the timing and outcomes of future interactions with U.S. and foreign regulatory bodies, including the FDA, including the timing of the FDA's potential review of the NDA, once resubmitted, and the timing of the End of Phase 2 meeting; our cash runway; our ability to receive the synthetic royalty payment; our ability to advance etripamil through approval and launch in PSVT; our ability to launch etripamil for PSVT; our intended use of proceeds from the March 2024 public offering of common shares and pre-funded warrants; our future target addressable market; and the ability of etripamil to provide health care providers with a new treatment option to enable on-demand care and patient self-management and to provide patients with active management and a greater sense of control over their condition. Important factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, whether a Type A meeting will be granted and whether our future interactions with the FDA will have satisfactory outcomes; whether and when, if at all, our NDA for etripamil will be approved by the FDA; whether the FDA will require additional trials or data which may significantly delay and put at risk our efforts to obtain approval and may not be successful; the risks inherent in biopharmaceutical product development and clinical trials, including the lengthy and uncertain regulatory approval process; uncertainties related to the timing of initiation, enrollment, completion, evaluation and results of our clinical trials; risks and uncertainty related to the complexity inherent in cleaning, verifying and analyzing trial data; and whether the clinical trials will validate the safety and efficacy of etripamil for PSVT or other indications, among others, general economic, political, and market conditions, including deteriorating market conditions due to investor concerns regarding inflation, Russian hostilities in Ukraine and ongoing disputes in Israel and Gaza and overall fluctuations in the financial markets in the United States and abroad, risks related to pandemics and public health emergencies, and risks related to the sufficiency of Milestone's capital resources and its ability to raise additional capital in the current economic climate. These and other risks are set forth in Milestone's filings with the U.S. Securities and Exchange Commission, including in its annual report on Form 10-K for the year ended December 31, 2023, under the caption "Risk Factors," as such discussion may be updated from time to time by subsequent filings Milestone may make with the U.S. Securities & Exchange Commission. Except as required by law, Milestone assumes no obligation to update any forward-looking statements contained herein to reflect any change in expectations, even as new information becomes available.

#### Milestone Pharmaceuticals Inc. Consolidated Statements of Loss (in thousands of US dollars, except share and per share data)

	Years Ended December 31,	
	2023	2022
Revenue	\$ 1,000	\$ 5,000
Operating expenses		
Research and development, net of tax credits	\$ 31,062	\$ 39,829
General and administrative	15,932	15,718
Commercial	15,114	9,065
Loss from operations	(61,098)	(59,642)
Interest income	3,967	1,254
Interest expense	(2,554)	—
Net loss and comprehensive loss	\$ (59,685)	\$ (58,388)
Weighted average number of shares and pre-funded warrants outstanding, basic and diluted	42,955,779	42,450,316
Net loss per share, basic and diluted	\$ (1.39)	\$ (1.38)

The accompanying notes are an integral part of these consolidated financial statements.

#### Milestone Pharmaceuticals Inc. Consolidated Balance Sheets (in thousands of US dollars, except share data)

	December 31, 2023		December 31, 2022	
<b>Assets</b>				
<b>Current assets</b>				
Cash and cash equivalents	\$ 13,760	\$ 7,636		
Short-term investments	52,243	56,949		
Research and development tax credits receivable	643	331		
Prepaid expenses	3,178	6,005		
Other receivables	3,208	882		
<b>Total current assets</b>	<b>73,032</b>	<b>71,803</b>		
Operating lease right-of-use assets	1,917	2,423		
Property and equipment	277	257		
<b>Total assets</b>	<b>\$ 75,226</b>	<b>\$ 74,483</b>		
<b>Liabilities, and Shareholders' Equity</b>				
<b>Current liabilities</b>				
Accounts payable and accrued liabilities	\$ 6,680	\$ 5,644		
Operating lease liabilities	546	495		
<b>Total current liabilities</b>	<b>7,226</b>	<b>6,139</b>		
Operating lease liabilities, net of current portion	1,457	1,996		
Senior secured convertible notes	49,772	—		
<b>Total liabilities</b>	<b>58,455</b>	<b>8,135</b>		

**Shareholders' Equity**

Common shares, no par value, unlimited shares authorized 33,483,111 shares issued and outstanding as of December 31, 2023, 34,286,002 shares issued and outstanding as of December 31, 2022  
Pre-funded warrants - 9,577,257 issued and outstanding as of December 31, 2023 and 8,518,257 as of December 31, 2022  
Additional paid-in capital  
Accumulated deficit

	260,504	273,900
	48,459	34,352
	33,834	24,437
	(326,026)	(296,341)
<b>Total shareholders' equity</b>	<b>16,771</b>	<b>66,349</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 75,226</b>	<b>\$ 74,483</b>

**Contact:**

Kim Fox, Vice President, Communications

[kfox@milestonepharma.com](mailto:kfox@milestonepharma.com)

704-803-9295

**Investor Relations**

Chris Calabrese

[ccalabrese@ilescia Advisors.com](mailto:ccalabrese@ilescia Advisors.com)

Kevin Gardner

[kgardner@ilescia Advisors.com](mailto:kgardner@ilescia Advisors.com)



Source: Milestone Pharmaceuticals Inc.